

Changes since Incoterms 2000

- 11 clauses instead of 13, DAT and DAP replacing clauses DEQ, DAF, DES and DDU.
- For clauses FOB, CFR and CIF, goods are regarded as having been delivered as soon as they are on board the ship, and not as previously, at the reeling of the ship.

# Incoterms 2010

Seller's cost obligations and insurance liability chart

Delivery Conditions / Terms		Means of Transport	Seller's Obligation	Seller	Carrier	Border	Port	Ship	Port	Named Place	Buyer
<b>EXW</b>	EX WORKS ... named place	All	LIABILITY COST								
<b>FCA</b>	FREE CARRIER ...named place	All	LIABILITY COST								
<b>FAS</b>	FREE ALONGSIDE SHIP ... named port of shipment	Sea & Land	LIABILITY COST								
<b>FOB</b>	FREE ON BOARD ... named port of shipment	Sea & Land	LIABILITY COST								
<b>CFR</b>	COST AND FREIGHT ... named place of destination	Sea & Land	LIABILITY COST								
<b>CIF</b>	COST, INSURANCE, FREIGHT ... named place of destination	Sea & Land	LIABILITY COST								
<b>CPT</b>	CARRIAGE PAID TO ... named place of destination	All	LIABILITY COST								
<b>CIP</b>	CARRIAGE, INSURANCE PAID ... named place of destination	All	LIABILITY COST								
<b>DAT</b>	DELIVERED AT TERMINAL ... named place	Land	LIABILITY COST								
<b>DAP</b>	DELIVERED AT PLACE ... named place of destination	Sea	LIABILITY COST								
<b>DDP</b>	DELIVERED DUTY PAID ... named place of destination	All	LIABILITY COST								with import clearance